

1   **Estimating rates and patterns of diversification with incomplete sampling: A case study**  
2   **in the rosids**

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22   Manuscript received \_\_\_\_\_; revision accepted \_\_\_\_\_.

23   Running title: Diversification of rosids estimated from incomplete sampling

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25 Abstract: 250  
26 Text: total words: 5869  
27 Introduction: 1350  
28 Materials and Methods: 1308  
29 Results: 1541  
30 Discussion: 1233  
31 Conclusions: 268  
32 Acknowledgements: 85  
33 Author Contributions: 63  
34 Data Accessibility Statement: 18  
35 Figures: 8  
36 Colored: 8  
37 Tables: 1  
38 Online Supporting Information:  
39 Appendix S1 Supplemental methods  
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42 ***Abstract***

43 ***Premise of the Study***

44 Recent advances in generating large-scale phylogenies enable broad-scale estimation of  
45 species diversification rates. These now-common approaches typically (1) are characterized  
46 by incomplete coverage without explicit sampling methodologies, and/or (2) sparse backbone  
47 representation, and usually rely on presumed phylogenetic placements to account for species  
48 without molecular data. Here we use an empirical example to examine effects of incomplete  
49 sampling on diversification estimation and provide constructive suggestions to ecologists and  
50 evolutionists based on those results.

51 ***Methods***

52 We used a supermatrix for rosids, a large clade of angiosperms, and its well-sampled  
53 subclade Cucurbitaceae, as empirical case studies. We compared results using this large  
54 phylogeny with those based on a previously inferred, smaller supermatrix and on a synthetic  
55 tree resource with complete taxonomic coverage. Finally, we simulated random and  
56 representative taxon sampling and explored the impact of sampling on three commonly used  
57 methods, both parametric (RPANDA, BAMM) and semiparametric (DR).

58 ***Key Results***

59 We find the impact of sampling on diversification estimates is idiosyncratic and often strong.  
60 As compared to full empirical sampling, representative and random sampling schemes either  
61 depress or exaggerate speciation rates depending on methods and sampling schemes. No  
62 method was entirely robust to poor sampling, but BAMM was least sensitive to moderate  
63 levels of missing taxa.

64 ***Conclusions***

65 We (1) urge caution in use of summary backbone trees containing only higher-level taxa, (2)  
66 caution against uncritical modeling of missing taxa using taxonomic data for poorly sampled

67 trees, and (3) stress the importance of explicit sampling methodologies in macroevolutionary  
68 studies.

69 **Key Words:** Mega-phylogeny, rosids, diversification, modeling, sampling bias

70

71 **I. Introduction**

72 With recent advances in generating very large phylogenetic trees (e.g., Smith and  
73 O'Meara, 2012; Stamatakis, 2014; Hinchliff et al., 2015; Nguyen et al., 2015; Smith and  
74 Brown, 2018; Eiserhardt et al., 2018), and in analytical methods (Nee et al., 1994a,b; Pybus  
75 and Harvey, 2000; Paradis et al., 2004; Alfaro et al., 2009; Stadler, 2011; Pennell et al., 2014;  
76 Rabosky, 2014; Morlon et al., 2016; Höhna et al., 2016), assessing macroevolutionary  
77 patterns for globally distributed clades with available biodiversity information has become  
78 common (e.g., Jetz et al., 2012; Morlon, 2014; Scholl and Wiens, 2016; Magallón et al.,  
79 2018; Rabosky et al., 2018; Upham et al., 2019). Analyses of diversification rates have shed  
80 light on potential drivers of diversity gradients across wide phylogenetic and geographic  
81 scales (Jetz et al., 2012; Rabosky et al., 2018; Landis et al., 2018). However, inferring  
82 diversification processes based solely on extant species phylogenies is very challenging  
83 (Etienne et al., 2011; Didier et al., 2017; Sauquet and Magallón, 2018; Mitchell et al., 2019),  
84 and the accuracy of these methods is an area of intensive research and heated controversy  
85 (O'Meara and Beaulieu, 2016; Moore et al., 2016; Rabosky et al., 2017; Meyer et al., 2018;  
86 Rabosky, 2018). Many contemporary analytical workflows for studying diversification have  
87 seen little vetting to date with empirical datasets (but see Title and Rabosky, 2017), and much  
88 remains to be explored about the response of diversification methods to missing and biased  
89 species sampling (Sauquet and Magallón, 2018).

90 On the empirical side, incomplete sampling of molecular phylogenetic data for many  
91 clades represents a long-standing constraint on assembling datasets to adequately explore  
92 large-scale macroevolutionary questions (e.g., Linder et al., 2005; Cusimano et al., 2012;  
93 Thomas et al., 2013). Diversification models generally have no information from which to  
94 draw inferences other than branching order and branch length among extant species, both of

95 which can be dramatically affected by (1) absolute taxon coverage (FitzJohn et al., 2009;  
96 Dvies et al., 2013; Title and Rabosky, 2017; Revell, 2018; Burin et al., 2018; Rabosky, 2018)  
97 and (2) sampling method at a given level of taxon coverage (Höhna et al., 2011; Höhna,  
98 2014; Cusimano et al., 2012). Hence, not only absolute taxon coverage, but also potential  
99 bias in this coverage, is important in interpreting diversification results, yet the identification  
100 and use of explicit sampling strategies remains uncommon in the field (O'Meara et al., 2016).  
101 Inclusion of data representing all extant lineages with molecular data from resources like  
102 GenBank, without an explicit sampling methodology, is perhaps the most common analytical  
103 strategy (e.g., Jetz et al., 2012; Zanne et al., 2014; Upham et al., 2019; but see, e.g., Magallón  
104 et al., 2018; O'Meara et al., 2016). A second commonly used approach is taxonomically  
105 representative sampling, including family-level or genus-level backbone trees (e.g., Magallón  
106 et al., 2018), which preferentially samples species to represent deep phylogenetic divergences  
107 to the exclusion of recent divergences. Representative sampling is the community standard  
108 for molecular phylogenetic studies, meaning that databases such as GenBank implicitly  
109 contain representative bias (reviewed in Cusimano et al., 2012; Höhna, 2014; O'Meara et al.,  
110 2016; Sauquet and Magallón, 2018). Finally, random sampling procedures that sample extant  
111 species with equal probability are perhaps the least frequently used (although this approach  
112 corresponds best to common model assumptions; see O'Meara et al., 2016).

113 Most current diversification approaches are able to model incomplete sampling; a  
114 variety of such methods is widely used in recent diversification studies (as a small sample  
115 across taxa: Jetz et al., 2012; Rabosky et al., 2018; Magallón et al., 2018). Methods for  
116 accounting for missing taxa make strong assumptions about the structure of missing species,  
117 typically assuming they are randomly missing, an assumption not matched in many empirical  
118 datasets (Höhna et al., 2011; Cusimano et al., 2012; Thomas et al., 2013; Revell, 2018), and  
119 the impact of alternative sampling approaches is not clear. An additional poorly understood

120 area is the impact of methods for incorporating described taxonomic diversity for which  
121 molecular phylogenetic data are unavailable. The increased availability of very large  
122 synthetic phylogenetic products with backbone taxonomy such as the Open Tree of Life  
123 (Hinchliff et al., 2015), as well as probabilistic methods for inserting backbone taxonomic  
124 information (e.g., polytomy resolver, Kuhn et al., 2011; PASTIS, Thomas et al., 2013;  
125 TACT, Rabosky et al., 2018), creates opportunities for very large analyses with complete  
126 sampling of known diversity. However, while these methods are often used (e.g., Jetz et al.,  
127 2012; Rabosky et al., 2018; see review by Rabosky, 2015), the properties of diversification  
128 inference with contemporary methods using such backbone taxonomies remain poorly  
129 understood.

130 Here we use the rosid clade in the flowering plants as a test case to explore how  
131 different sampling schemes influence the estimation of diversification with empirical data.  
132 Rosids (*Rosidae*; Cantino et al., 2007; Wang et al., 2009; APG IV, 2016) have great potential  
133 for understanding the evolution and diversification of angiosperms, considering their  
134 enormous species richness (90,000–120,000 species, representing around 25% of all  
135 angiosperms; Govaerts, 2001; Hinchliff et al., 2015; Folk et al., 2018). The clade, containing  
136 such globally important families as grapes, legumes, oaks and beeches, squash and melons,  
137 and mustards (respectively, Vitaceae, Fabaceae, Fagaceae, Cucurbitaceae, and Brassicaceae),  
138 originated in the early to late Cretaceous (115 to 93 million years ago, hereafter Myr),  
139 followed by rapid diversification in perhaps as little as 4 to 5 million years to yield the crown  
140 groups of fabids (112 to 91 Myr) and malvids (109 to 83 Myr; Wang et al., 2009; Bell et al.,  
141 2010; Magallón et al., 2015). The rise of the rosids yielded today's forests, which largely  
142 remain dominated by rosid species. The advent of these forests spurred diversification in  
143 many other lineages of life (e.g., ants: Moreau et al., 2006; Moreau and Bell, 2013;  
144 amphibians: Roelants et al., 2007; mammals: Bininda-Emonds et al., 2007; fungi: Hibbett and

145 Matheny, 2009; liverworts: Feldberg et al., 2014; ferns: Watkins and Cardelús, 2012; Testo  
146 and Sundue, 2016). However, biodiversity knowledge in the rosids remains limited, with  
147 perhaps only 23% of species having usable molecular data for phylogenetics (i.e., not  
148 repetitive DNA and other non-conserved markers; Folk et al., 2018). Sampling is likewise  
149 biased; species coverage is highly uneven, with economically important groups like the  
150 legume and beech orders (Fabales, Fagales) overrepresented compared to important but less  
151 familiar tropical groups like Malpighiales (Folk et al., 2018).

152 Despite previous efforts assessing the impact of incomplete sampling (e.g., Cusimano  
153 et al., 2012; Höhna, 2014; Title and Rabosky, 2017), much remains unknown about how  
154 incomplete and biased taxon sampling approaches impact diversification estimates,  
155 particularly with empirical supermatrix data. Additionally, much of the methodological  
156 literature cited above does not include use of the most recent methods now widely used in the  
157 community. While offering limited power to generate biological insight about the  
158 diversification process, incomplete taxon coverage in the rosids is an opportunity to  
159 characterize the robustness of contemporary methods with an empirical dataset. We used a  
160 recently constructed, 5-locus, 19,700-taxon matrix for rosids (molecular data only; hereafter,  
161 *20k-tip tree*; Sun et al., 2019) to compare with a previously published 4-locus, 8,855-taxon  
162 rosid phylogeny (molecular data only; hereafter, *9k-tip tree*; Sun et al., 2016) as well as the  
163 rosid clade extracted from Open Tree of Life (hereafter OpenTree) with complete species  
164 sampling (molecular data and backbone taxonomic data; hereafter, *100k-tip tree*; Hinchliff et  
165 al., 2015; Smith and Brown, 2018). We explored results generated using these phylogenies  
166 from a suite of commonly used diversification approaches, comprising two parametric  
167 methods (RPANDA, Morlon et al., 2016; BAMM, Rabosky, 2014) and one semi-parametric  
168 method (the DR statistic, Jetz et al., 2012). We examined both variation in empirical  
169 sampling patterns in major rosid clades and a series of sampling perturbations to simulate

170 random and representative sampling methods. Using the workflow summarized in Fig. 1, we  
171 document a remarkably complex impact of taxon sampling on inference of  
172 macroevolutionary patterns. We focused on the following questions: (1) Do commonly used  
173 contemporary methods differ in their robustness to poor overall sampling? (2) Do datasets  
174 generated by random and representative sampling strategies result in different diversification  
175 inferences? (3) Does adding backbone taxonomic information actually improve  
176 diversification inference?

177 **II. Materials and Methods**

178 **The 9k-tip tree**

179 This tree is the 4-gene tree of Sun et al. (2016) based on three chloroplast loci (*atpB*,  
180 *rbcL*, and *matK*) and one mitochondrial locus (*matR*). Details of its construction can be found  
181 in Sun et al. (2016). The data set consists of 8,855 ingroup species with 59.26% missing data  
182 and is largely congruent with other phylogenetic results for rosids (e.g., Wang et al., 2009;  
183 Soltis et al., 2011; Ruhfel et al., 2014; Gitzendanner et al., 2018).

184 **The 20k-tip tree**

185 The 20k-tip tree was built by adding the nuclear ITS locus to the four genes in the 4-  
186 gene matrix of Sun et al. (2016), resulting in a 5-locus matrix with 19,740 ingroup species  
187 (135 families and 17 orders) and 70.55% missing data (See Sun et al., 2019). All families are  
188 monophyletic, and this phylogeny is also largely congruent with other inferences of rosid  
189 phylogeny (e.g., Wang et al., 2009; Soltis et al., 2011; Sun et al., 2016; Gitzendanner et al.,  
190 2018).

191 **The 100k-tip tree**

192 We also assembled a complete species-level tree for all named rosid species using  
193 OpenTree. We pruned the rosid clade from a recent phylogeny dating all seed plants in  
194 OpenTree (see details in Smith and Brown, 2018;  
195 [https://github.com/FePhyFoFum/big\\_seed\\_plant\\_trees/releases](https://github.com/FePhyFoFum/big_seed_plant_trees/releases); file ALLOTB.tre), removed  
196 non-species designations as above, and smoothed the branch lengths after pruning. These  
197 steps were completed via functions from Phyx (Brown et al., 2018) and scripts from  
198 OpenTree PY Toys ([https://github.com/blackrim/opentree\\_pytoys](https://github.com/blackrim/opentree_pytoys)). The final cleaned tree  
199 contained 106,910 tips.

200 Divergence time analyses for these three trees (9k-, 20k-, and 100k-tip trees) have  
201 already been conducted previously (see details from Sun et al., 2019, and Smith and Brown,  
202 2018, respectively; Fig. 2). Briefly, Sun et al. (2019) used treePL with 59 fossil constraints  
203 for the 9k-tip (Sun et al., 2016) and the 20k-tip phylogenies; likewise, Smith and Brown  
204 (2018) also used treePL with 590 constraints extracted from Magallón et al. (2015).

205 **Diversification Analyses and Comparisons**

206 To understand the impact of sampling strategies, we first used trends in empirical  
207 sampling across the three trees to investigate the correlation between sampling and inferred  
208 diversification. We compared patterns for both the overall trees and for the 17 orders (each  
209 monophyletic) of the rosid clade (APG IV, 2016), the species-level sampling of which differs  
210 by up to 8-fold among the trees. We applied three widely used contemporary methods:  
211 RPANDA (Morlon et al., 2016), BAMM (Rabosky, 2014), and the DR statistic (Jetz et al.,  
212 2012; for implementation details, see below). To generate comparable metrics across  
213 methods, we focused on the diversification rate of present-day lineages (that is, speciation  
214 rate at time zero or “tip rate”), a metric that is commonly used and is comparable across all of

215 the methods employed (see Title and Rabosky, 2019). We used both global tip speciation  
216 rates (that is, speciation rates estimated at present, averaging across species; RPANDA,  
217 BAMM) and distributions of rates for individual contemporary species (=“tip rates”; BAMM,  
218 DR). For BAMM, we additionally examined speciation rates throughout the timeline of the  
219 phylogeny, using both averages across the entire tree (hereafter, tree-wide speciation rates)  
220 and rate-through-time plots.

221

## 222 **Sampling Treatments: Cucurbitaceae Test Case**

223 To examine diversification patterns further by generating known sampling patterns,  
224 we used the best-sampled rosid family (Cucurbitaceae; approximately 64% sampling  
225 following *Flora of North America* [Nesom, 2015] and *Flora of China* [Lu et al., 2011]).

226 *Sampling treatments*—We extracted the Cucurbitaceae clade (a subset of 528 tips)  
227 from the 20k-tip tree to maximize species representation with molecular data alone. We  
228 simulated both random and representative sampling schemes, the former with and without  
229 backbone taxonomies. We (1) simulated randomly missing species by generating trees,  
230 randomly dropping extant species at four sampling levels (10%, 30%, 50%, and 75% of  
231 sampled species), with ten replicates for each sampling treatment. We then (2) simulated  
232 randomly missing species that are added in via backbone taxonomies (hereafter, “backbone-  
233 addition”) via randomly dropping extant species at four sampling levels (10%, 30%, 50%,  
234 and 75% of sampled species) and then adding them back to the phylogeny by attaching them  
235 to the most recent common ancestor (MRCA) of the genus, with the tip branch length  
236 extended to the present, similar to the method of OpenTree. If there were not at least two  
237 species of a genus sampled to generate a genus node, the missing taxon was attached to the  
238 root of the tree (i.e., it was assignable to the family Cucurbitaceae but not to any sampled  
239 genus node). These steps were done in 10 replicates with OpenTree PY Toys

240 ([https://github.com/blackrim/opentree\\_pytoys](https://github.com/blackrim/opentree_pytoys)). Finally, to simulate representative sampling,  
241 we (3) pruned this tree to a genus-level phylogeny by randomly selecting one species in each  
242 genus in ten replicates. Across these scenarios we repeated the diversification methods for  
243 empirical trees (above) on these replicate trees.

244

## 245 **Diversification methods**

246 We used RPANDA v1.4 (Morlon et al., 2016), a likelihood method, to fit nine  
247 diversification models representing constant, linear, and exponential time-dependent pure-  
248 birth and birth-death models (Morlon et al., 2014; Appendix S1.1, see Supplemental Data  
249 with this article). The best model was chosen individually across all empirical datasets, and  
250 simulated replicates and parameters presented are always from the individual best model. We  
251 accounted for incomplete sampling in each analysis to test whether this is adequately  
252 modeled by RPANDA, basing the sampling ratio on the total species number in the Open  
253 Tree Taxonomy (“OTT”) database (Table 1). We extracted the speciation rate parameter at  
254 present for downstream analyses as a metric comparable to commonly used per-species “tip  
255 rates” derived below from BAMM and DR. This quantity represents global speciation rates  
256 estimated for extant taxa and hereafter will be denoted “global tip speciation rate”.

257 We used BAMM v2.5.0 (Rabosky, 2014), a Bayesian approach, to estimate tip  
258 speciation rates as with RPANDA (above). We also used BAMM to explore non-  
259 contemporary speciation rates, examining both tree-wide speciation rates (that is, speciation  
260 rates averaged across all tree timeframes including the present) and rate-through-time plots  
261 (that is, speciation rates averaged in temporal windows, Appendix S1.2). We also accounted  
262 for incomplete sampling in BAMM, parameterizing this identically to RPANDA (above).

263 As an additional examination of common practices, we used BAMM to explore the  
264 impact of a global sampling probability (one missing species proportion imposed as the

265 parameter for the entire tree) and species-specific sampling probabilities (missing species  
266 parameters for arbitrarily defined clades, often named taxa) on diversification rates  
267 implemented in BAMM. We confirmed convergence of the MCMC chains and effective  
268 sample sizes >200 for the number of both shifts and log likelihoods (Appendix S2.1), after  
269 discarding 10% burn-in. The exception was in order-level BAMM analyses for the 100k-tip  
270 tree, for which 6 orders (Brassicales, Fabales, Malpighiales, Myrales, Rosales, and  
271 Sapindales) could not reach suitable effective sample sizes despite runs in some cases  
272 exceeding 400 million generations; in these cases we imposed a 90% burn-in to ensure  
273 adequate convergence and reduce downstream computational time. We present results from  
274 these orders for comparison; results were qualitatively similar to other orders in the 100k-tip  
275 tree (see Results).

276 Lastly, we employed the DR statistic (Jetz et al., 2012), one of the most widely used  
277 semiparametric approaches to diversification estimation. The DR statistic quantifies the  
278 “splitting rate” from each extant species to the tree root as a model-free estimate of  
279 diversification rate. Methods followed those described in Jetz et al. (2012) and Harvey et al.  
280 (2016). There is no straightforward way to model incomplete sampling with the DR statistic  
281 (but see Rabosky et al., 2018); aside from calculating DR for our 100k-tip synthetic tree, we  
282 did not account for missing taxa in order to represent the most typical way in which this  
283 statistic has been used. For BAMM, it was impossible to achieve convergence in the global  
284 20k-tip and 100k-tip trees, so we only ran this method on the 17 rosid orders (clades  
285 recognized in APG IV, 2016); global tree results were generated only for DR and RPANDA.

286 **III. Results**

287 **Diversification Analyses**

288 *Empirical diversification patterns*

289 *RPANDA*—Both the 9k-tip and 20k-tip trees favored a birth-death model with  
290 speciation and extinction rates varying exponentially with time; the optimal model for the  
291 100k-tip tree was a pure birth model with linear speciation rate with respect to time  
292 (Appendix S1.1; Appendix S2.2). The tip speciation rate was highest for the 9k-tip tree  
293 ( $1.3905 \text{ Myr}^{-1}$ ) with similarly high results from the 20k-tip tree ( $1.3058 \text{ Myr}^{-1}$ ); estimated  
294 rates for the 100k-tip tree were much lower ( $0.0446 \text{ Myr}^{-1}$ ; Fig 3a).

295 *BAMM*—The values of both mean tip speciation rates and mean tree-wide speciation  
296 rates for the 9k-tip tree ( $1.1527 \text{ Myr}^{-1}$  and  $0.7829 \text{ Myr}^{-1}$ , respectively) are higher than those  
297 from both the 20k-tip tree ( $1.0731 \text{ Myr}^{-1}$  and  $0.5601 \text{ Myr}^{-1}$ ; Appendix S2.1; Fig. 3) and 100k-  
298 tip tree ( $0.1136 \text{ Myr}^{-1}$  and  $0.3914 \text{ Myr}^{-1}$ ; Appendix S2.1; Fig. 3b-c). Among the 17 orders,  
299 both the tip and tree-wide speciation rates from the 9k-tip tree are likewise generally slightly  
300 higher than the 20k-tip tree and much higher than the 100k-tip tree (Appendix S2.1; Fig. 3bc).

301 *DR*—On average, DR tip rates estimated from the 20k-tip tree yielded the highest  
302 value ( $0.4644 \text{ Myr}^{-1}$ ), the 9k-tip tree was intermediate at  $0.1889 \text{ Myr}^{-1}$ , while the 100k-tip tree  
303 yielded the lowest ( $0.0902 \text{ Myr}^{-1}$ ; Appendix S2.3; Fig. 3d). As with the previous methods,  
304 this overall scaling was also generally true across the 17 orders (Appendix S2.3).

305 *Sampling and diversification among rosid orders*

306 RPANDA and BAMM showed a negative relationship between sampling ratio and  
307 estimated rates across the empirical data for the 17 rosid orders (that is, orders with less  
308 sampling effort had greater estimated speciation rates). However, this correlation was not  
309 significant (cf. Fig. 4). The DR method, however, showed a strong positive correlation ( $p =$

310 1.658e-07) between sampling ratios and estimated rates, meaning that decreasing sampling  
311 effort predicts lower estimated speciation rates using this method (Fig. 4).

312 Rate-through-time curves across all orders showed strong differences among the three  
313 trees (Appendix S3). The 9k- and 20k-tip trees were most similar across analyses; however,  
314 the improved sampling of the 20k-tip tree allowed for the detection of recent bursts within the  
315 last 15 million years in several orders that were not inferred in the 9k-tip tree (e.g.,  
316 Brassicales, Cucurbitales, Fabales, Malpighiales, Vitales; Appendix S3). The difference  
317 between the 100k-tip tree and the 9k- and 20k-tip trees was more substantial. In the 100k-tip  
318 tree, with the exception of Huerteales, all order analyses detected early bursts of speciation  
319 rate not found in other trees, with lower estimated tip rates (here, at time 0) than the 9k- and  
320 20k-tip trees (also see Fig. 3c).

321 ***Cucurbitaceae test case—Random sampling simulation***

322 **RPANDA**—With random sampling, the estimated global tip speciation rate increased  
323 with decreasing sampling effort, ranging about 1.5 fold from  $0.4687 \text{ Myr}^{-1}$  (10% random  
324 drop) to  $0.7263 \text{ Myr}^{-1}$  (75% random drop; Fig. 5a; Appendix S2.4). The 75% random-drop  
325 treatment was significantly higher in tip speciation rate than all other treatments; no other  
326 treatment comparisons were significantly different (Tukey HSD; see Appendix S2.5).

327 **BAMM**—As with RPANDA, higher estimated mean tip speciation rates and tree-wide  
328 speciation rates were both associated with decreasing sampling effort under random  
329 sampling, ranging from  $0.4658 \text{ Myr}^{-1}$  to  $0.6508 \text{ Myr}^{-1}$  for mean tip speciation rates and from  
330  $0.2466 \text{ Myr}^{-1}$  (10% randomly dropped) to  $0.5261 \text{ Myr}^{-1}$  (75% randomly dropped) for mean  
331 tree-wide speciation rates (Fig. 5b,c; see Appendix S2.4). These rates were statistically  
332 identical for all treatments except the 75% random-drop treatment (Tukey HSD; see  
333 Appendix S2.5).

334 Rate-through-time plots from the trees show a similar pattern (Fig. 6) to those

335 observed for tip speciation rates. All of the sampling treatments tend to agree in rate  
336 magnitude and curve shape with the complete tree except for the 75% random drop treatment;  
337 in this treatment the overall speciation rates are higher at all timeframes, and the curves tend  
338 to be flattened and linearized, with few of the complex details apparent with greater sampling  
339 (Fig. 6).

340 *DR*—In contrast to RPANDA and BAMM, DR rates decreased with decreasing  
341 sampling effort from  $0.3599 \text{ Myr}^{-1}$  (10% random drop) to  $0.1910 \text{ Myr}^{-1}$  (75% random drop;  
342 Fig. 5d; Appendix S2.4). The DR rates were significantly different across all treatment  
343 comparisons (Tukey HSD; see Appendix S2.5).

344 *Summary*—As observed with empirical sampling among the 17 rosid orders (above),  
345 the estimated contemporary speciation rates increased in RPANDA and BAMM with  
346 decreasing sampling effort (10% to 75% random drop; Fig. 5a,c), while rates estimated in DR  
347 decreased with decreased sampling (Fig. 5d).

348 ***Cucurbitaceae test case—Random sampling simulation with backbone taxonomic addition***

349 *RPANDA*—Under random sampling with addition of backbone taxa, the estimated tip  
350 speciation rate decreased with decreasing sampling effort (in contrast to random sampling  
351 alone; see above), ranging about four-fold from  $0.3740 \text{ Myr}^{-1}$  (10% backbone-addition;  
352 comparable to the 10% random drop treatment, above) to  $0.0966 \text{ Myr}^{-1}$  (75% backbone-  
353 addition; Appendix S2.4). The 10% backbone-addition treatment was significantly higher in  
354 contemporary speciation rate than all other treatments (Fig. 5e); no other treatment  
355 comparisons were significant (Tukey HSD; see Appendix S2.6).

356 *BAMM*—As with RPANDA, estimated mean tip speciation rates decreased with  
357 decreasing sampling effort and backbone-addition, although the effect was smaller, ranging  
358 from  $0.4054 \text{ (10% random drop \& add in) Myr}^{-1}$  to  $0.3412 \text{ (75% random drop \& add in; Fig. 5g; Appendix S2.4)}$ . The 10% backbone-addition treatment was significantly higher in

360 contemporary speciation rates than all other treatments; the remaining treatment comparisons  
361 were not significant (Tukey HSD; see Appendix S2.6).

362 Unlike tip speciation rates, decreasing sampling effort with backbone-addition  
363 resulted in increased estimated tree-wide speciation rates, ranging from  $0.3871 \text{ Myr}^{-1}$  (10%  
364 random drop & add in) to  $0.9545 \text{ Myr}^{-1}$  (75% random drop & add in; Fig. 5f; Appendix  
365 S2.4). In this case, the tree-wide rates were higher than the tip rates, indicating that the  
366 sampling scenario induced early-burst inferences (below). The 10% backbone-addition  
367 treatment was significantly lower in contemporary speciation rates than all other treatments;  
368 no other treatment comparisons were significant (Tukey HSD; see Appendix S2.6).

369 Rate-through-time plots from these backbone-addition trees all show a similar pattern  
370 of inferring spurious early bursts of diversification (Fig. 7) that were not reconstructed in the  
371 original Cucurbitaceae tree (Fig. 7; black curve). Unsurprisingly, these bursts correspond to  
372 nodes where backbone taxonomic data were added in these trees.

373 DR—DR rates decreased with decreasing sampling effort from  $0.3372 \text{ Myr}^{-1}$  (10%  
374 random drop & add in) to  $0.1397 \text{ Myr}^{-1}$  (75% random drop & add in; Fig. 5h; Appendix  
375 S2.4). The DR rates estimated from all four-level backbone-addition treatments were  
376 significantly different for all group comparisons (Tukey HSD; see Appendix S2.6).

377 *Summary*—Using backbone taxonomic addition to account for missing taxa did not  
378 prevent under- or overestimated tip speciation rates. Adding backbone taxa tended to result in  
379 the inference of spurious early bursts of diversification (Fig. 7), consistent with the empirical  
380 results for the 100k-tip tree (above).

381 ***Cucurbitaceae test case—Representative sampling simulation***

382 RPANDA—Under a representative sampling scenario, the mean tip speciation rate for  
383 representative sampling simulations was  $0.3022 \text{ Myr}^{-1}$  (Fig. 8; see Appendix S2.7), lower by  
384 ~1.5 fold than that for the complete Cucurbitaceae tree ( $0.4635 \text{ Myr}^{-1}$ ); hence, estimated

385 speciation rates decreased with decreased sampling, opposite the pattern recovered above  
386 with random sampling but similar to that recovered with random sampling with backbone-  
387 addition.

388 *BAMM*—Unlike RPANDA, BAMM has two approaches for handling incomplete  
389 sampling, both implemented here: specifying either clade-specific or global missing taxon  
390 parameters. While global sampling fractions were used elsewhere, we included clade-specific  
391 sampling fractions here to match common methods used for family-level trees and other  
392 backbone phylogenetic data. In the global sampling fraction scenario, mean tip speciation  
393 rates ( $0.1275 \text{ Myr}^{-1}$ ) were lower than the global tree ( $0.4625 \text{ Myr}^{-1}$ ) while mean tree-wide  
394 speciation rates ( $0.2539 \text{ Myr}^{-1}$ ) were higher than the global tree ( $0.2408 \text{ Myr}^{-1}$ ). Clade-  
395 specific sampling fractions resulted in unilaterally lower estimated speciation rates; both  
396 mean tip rates ( $0.1275 \text{ Myr}^{-1}$ ) and mean tree-wide speciation rates ( $0.1764 \text{ Myr}^{-1}$ ) were lower  
397 than those estimated from the global tree ( $0.4625 \text{ Myr}^{-1}$  and  $0.2408 \text{ Myr}^{-1}$ , respectively; Fig. 8;  
398 Appendix S2.7).

399 Rate-through-time plots (Fig. 8c) were similar to the mean rate results. Global  
400 sampling fractions tended to increase the scaling of the entire rate curve, with up to ~two-fold  
401 higher speciation rates (at the present), compared to assigning cladewise sampling fractions;  
402 the global sampling fraction result was closer to the total Cucurbitaceae tree. While the  
403 scaling was different, the rate through time curves were similar in completely failing to detect  
404 the burst of speciation rates towards the present seen in the total Cucurbitaceae tree (Fig. 8c);  
405 instead, BAMM inferred a spurious early burst of speciation rates at the root (see also  
406 backbone-addition, above).

407 *DR*—The mean DR tip rate for the representative sampling trees was  $0.0875 \text{ Myr}^{-1}$ ,  
408 far lower than the total Cucurbitaceae tree ( $0.3794 \text{ Myr}^{-1}$ ), as well as lower than the other  
409 rates estimated by RPANDA and BAMM (Fig. 8a-b).

410        *Summary*—Across methods, representative sampling results in lower tip speciation  
411        rate estimates and similar to backbone-addition (above), consistent with these results being  
412        driven solely by a failure to sample nodes. However, tree-wide speciation rates were higher  
413        on average; rate through time curves (Fig. 8c) showed that this behavior is due to failure to  
414        detect recent bursts of speciation and instead inferring higher rates of evolution at earlier time  
415        intervals (see also Cusimano et al., 2010).

416        **IV. Discussion**

417        We found surprisingly diverse effects of sampling effort on inferences of  
418        diversification using the methods we employed. Overall, BAMM showed the greatest  
419        robustness to incomplete sampling. In BAMM, all random taxon-dropping treatments  
420        resulted in statistically identical tip speciation rates with the exception of the most extreme  
421        treatment (dropping 75% of taxa; Fig. 5b-c), where estimated tip speciation rate increased  
422        dramatically (Appendix S2.4). BAMM also tended to be more robust to the other sampling  
423        scenarios, with the exception of representative sampling, where no method was robust. Tree-  
424        wide speciation rates and rate-through-time curves in BAMM showed similar patterns (Figs.  
425        6-7), although in some cases these metrics were more sensitive to incomplete sampling than  
426        tip speciation rates.

427        In contrast to BAMM, both RPANDA and DR were highly sensitive to missing taxa.  
428        For most analyses, the effect of all incomplete sampling scenarios using RPANDA and DR  
429        was disturbingly near-linear (e.g., Fig. 5a, d), in contrast to the threshold behavior of BAMM.  
430        Methods also differed in the direction of parameter bias in response to incomplete sampling;  
431        DR in all cases resulted in underestimates of tip speciation rates, while BAMM and  
432        RPANDA under- or overestimated speciation rates compared to the complete tree, dependent  
433        on sampling scenario.

434 ***Opposing bias patterns in representative and random sampling***

435 Under the random sampling scenarios simulated here, speciation estimates *increased*  
436 in both RPANDA and BAMM with decreasing sampling efforts (i.e., they were  
437 overestimated; Fig. 5). In contrast, representative sampling resulted in decreased estimates of  
438 tip speciation rate across methods. Interestingly, in contrast to random sampling, BAMM tip  
439 rates were not robust to representative sampling strategies, and these simulations exhibited  
440 some of the highest rate estimate differences from the complete Cucurbitaceae tree (Fig. 8b;  
441 Appendix S2.7).

442 Only BAMM and RPANDA showed differential bias patterns, whereas with DR  
443 (which does not model taxon absence), decreased sampling always resulted in underestimates  
444 of speciation rates. This suggests that modeling taxon absence can result in an  
445 “overcorrection” that overestimates rate parameters, even in our taxon-dropping perturbations  
446 that were random and therefore matched modeling assumptions. These results make intuitive  
447 sense and to some extent are consistent with previous literature (e.g., Cusimano and Renner,  
448 2010). While we attempted to account for incomplete sampling, typically, missing species  
449 must be modeled as randomly missing in most implementations of diversification methods.  
450 Representative sampling can be seen as a form of sampling bias in that it selectively  
451 preserves long phylogenetic branches while dropping short branches. This will have the  
452 effect of masking recent, shallow radiation events and pushing apparent diversification  
453 patterns backwards in time and depressing estimates of extinction (see Cusimano and Renner,  
454 2010; Höhna et al., 2011). Rate-through-time plots in BAMM exemplify this effect (Figs. 8c,  
455 Appendix S3); representative sampling flattened inferred curves and essentially erased any  
456 signal of recent diversification, an effect only seen in random sampling with the most  
457 extreme scenario (75%; Fig. 6). Instead of a recent burst, representative sampling tends to  
458 result in spurious inferences of early bursts not evident with improved sampling (see also

459 Cusimano and Renner, 2010). Understanding this bias is important, as typical molecular  
460 phylogenetic sampling schemes seek to represent deep phylogenetic branches  
461 disproportionately (Höhna et al., 2011); hence genetic resources like GenBank are likely to  
462 be populated primarily by data from studies that used representative sampling schemes.

463 *Comparison with an angiosperm-wide study*—As an additional exploration of  
464 sampling protocols, our BAMM mean speciation rates for the molecular-only trees (9k-tip  
465 and 20-k tip; Appendix S2.1) can be directly compared to a recent angiosperm-wide analysis  
466 in BAMM exemplifying very coarse representative sampling (Magallón et al., 2018; cf.  
467 Supplementary Data “aob-18219-s06”) covering 792 species or ~0.2% of angiosperm species  
468 richness. While Magallón et al. (2018) accounted for incomplete sampling with similar  
469 methods to our current study, the difference in results is remarkable. Our estimates of  
470 speciation rate with stronger sampling in the same rosid orders (including tree-wide averages  
471 and rate-through-time plots) were uniformly higher, the difference sometimes exceeding an  
472 order of magnitude (e.g., compare Sapindales, Myrtales, and Vitales; Fig. 3 in Magallón et  
473 al., 2018). The mean clade speciation rates we obtained from BAMM ranged up to ~2.5 Myr<sup>-1</sup>  
474 for the 9k-tip tree and ~1.7 Myr<sup>-1</sup> for the 20-tip tree, all values consistent with other rapidly  
475 diversifying plant taxa (scaling of plant diversification rates is reviewed in Lagomarsino et  
476 al., 2016). All mean clade speciation rates reported in Magallón et al. (2018) were at least 5-  
477 fold smaller in magnitude, and even the highest individual lineage speciation rates were at  
478 least 2-fold smaller. Unsurprisingly, this angiosperm backbone tree failed to recover  
479 signatures of recent diversification; rate curves (Magallón et al., 2018: Fig. 3) were strongly  
480 flattened compared to our results, particularly for rate variation within the last ~15 million  
481 years, consistent with our representative sampling experiments (Figs. 8c, Appendix S3).  
482 Previous work using coarse phylogenetic sampling with semiparametric methods (Magallón  
483 and Sanderson, 2001) had similar scaling of diversification rates to Magallón et al. (2018).

484 The magnitude of this downscaling of speciation rate likewise is similar to that between our  
485 molecular-only trees (9k-tip and 20k-tip) and our tree with added taxonomic backbone data  
486 (100k-tip; Appendix S3). These observations, along with our sampling manipulation  
487 experiments, suggest caution in interpreting the results from diversification studies sampling  
488 a very small proportion of species-level diversity with backbone trees and relying heavily on  
489 taxonomic data to cover sampling gaps.

490 ***Impact of backbone taxonomic addition***

491 Thus far, we have focused on our 9k- and 20k-tip trees containing only taxa with  
492 molecular data. Diversification patterns observed with the 100k-tip tree using backbone  
493 taxonomies were remarkably different across methods; the differences mainly comprised (1)  
494 spurious inference of early bursts of speciation and (2) depression or exaggeration of tip  
495 speciation rates. This difference was consistent across analyses despite a similar phylogenetic  
496 backbone across all trees and a similar overall distribution of clade dates between 100k-tip  
497 tree and the 9k- and 20k-tip trees (Fig. 2) without obvious overall bias in node age. Despite  
498 considerable interest in using synthetic trees for evolutionary studies, we are aware of no  
499 similar studies of the behavior of taxon addition by MRCA, as used in OpenTree (Hinchliff et  
500 al., 2015; for alternative probabilistic methods, see Thomas et al., 2013; Rabosky, 2015;  
501 Rabosky et al., 2018). Among the three diversification methods we used (RPANDA, BAMM,  
502 DR), the 100k-tip tree always resulted in far lower estimated tip speciation rates than  
503 observed with the 9k- and 20k-tip trees, usually around 10-fold smaller in magnitude (Figs. 3,  
504 Appendix S3; Appendix S2.1-S2.3). Although the magnitude is surprising, this pattern makes  
505 intuitive sense given that synthetic phylogenies (100k-tip) were built by insertion of missing  
506 taxa at the MRCA of the least inclusive clade of which membership is known (e.g., genus,  
507 family, etc.). Assuming correct taxonomic assignments, this approach will result in  
508 consistently older node ages than would be inferred with molecular data and an empirical tree

509 (9k- and 20k-tip), pushing back the apparent timing of diversification and therefore  
510 depressing estimates of tip speciation rate (Figs. 3c, Appendix S3). Simulating this behavior  
511 in our backbone-addition experiments confirmed that this practice results in lower estimates  
512 of tip speciation rates (Fig. 5e-h; Appendix S2.4), and rate curves showed that this is largely  
513 driven by inferring spurious early bursts of evolution (Figs. 7, Appendix S3). As with the  
514 random sampling scenario, tip rates in BAMM were most robust to backbone-addition among  
515 the methods employed (Fig. 5g), although overall BAMM rates were very sensitive (Fig. 5f).

516 **V. Conclusions**

517 We found strong impacts of sampling on diversification inference that were  
518 surprisingly diverse, and potentially large enough in magnitude to change evolutionary  
519 conclusions. For example, our representative and backbone-addition sampling simulations  
520 were sufficient to generate spurious early bursts of speciation and erase signals of recent  
521 bursts of speciation. Although improvement of molecular taxon sampling to overcome this  
522 heterogeneity would be ideal, for large clades this is not always feasible, necessitating  
523 methods that adequately account for missing biodiversity knowledge. Our results indicated  
524 greater robustness to moderate incomplete sampling in BAMM, especially for estimating tip  
525 speciation rate. Some types of rate metrics were more robust than others and more reliable for  
526 poorly sampled datasets; tip speciation rates were generally the most robust.

527 A frequently used alternative to adding molecular data to a given phylogenetic tree is  
528 to incorporate taxonomic knowledge and presumed taxonomic placements, often using  
529 backbone addition. To date, the benefits of backbone taxonomic addition (e.g., Jetz et al.,  
530 2012; Rabosky et al., 2018; Stein et al., 2018) have largely been assumed rather than  
531 demonstrated with test cases. We find here that adding taxa without molecular data has  
532 unpredictable effects and was not necessarily more accurate than other approaches. Based on

533 the dramatic inferential differences we observed among analyses, we advise (1) strong  
534 caution in the inference of diversification using very poorly sampled trees regardless of  
535 method; (2) the use of sensitivity analyses similar to those we implemented in Cucurbitaceae  
536 to characterize whether empirical results are conditional on methods that account for missing  
537 taxa, and (3) especially strong caution in using summary backbone phylogenies for  
538 diversification estimation.

539 **Acknowledgements**

540 This work was supported by the National Science Foundation (DEB-1208809 to D.E.S.; DBI-  
541 1523667 to R.A.F.; DEB-1916632 to R.A.F., R.P.G., P.S.S., and D.E.S), Department of  
542 Energy (DE-SC0018247 to R.A.F., R.P.G., P.S.S., and D.E.S.), Dimensions of Biodiversity  
543 US-China (DEB-1442280 to P.S.S. and D.E.S.), the Strategic Priority Research Program of  
544 the Chinese Academy of Sciences (both XDA19050103 and XDB31000000 to Z.D.C.), and  
545 National Natural Science Foundation of China (Grant no. 31590822 to Z.D.C.). We thank the  
546 HiPerGator cluster at the University of Florida for providing us extensive computational  
547 resources.

548 **Author contributions**

549 The authors declare no conflict of financial interests. R.A.F. and M.S designed the study;  
550 M.A.G. advised with data mining; M.S. conducted the analyses; M.S and R.A.F. conducted  
551 data interpretation; M.S., R.A.F., and D.E.S. drafted the manuscript; M.A.G., P.S.S., Z.D.C.,  
552 and R.P.G. revised the manuscript; D.E.S., P.S.S., R.P.G., and Z.D.C. supervised the work.  
553 All authors contributed to and approved the final manuscript.

554 **Data Accessibility Statement**

555 All results of downstream analyses and R scripts will be uploaded to GitHub upon

556 acceptance.

557

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**Table 1.** Ordinal-level summary sampling table for the 9k- and 20k-tip rosid sampling compared to the rosid clade of the Open Tree Taxonomy (“OTT”) database v. 3.0 (<https://devtree.opentreeoflife.org/about/taxonomy-version/ott3.0>; Hinchliff et al., 2015) and matching taxon names between these data sets. Orders follow APG IV (2016). A summary table at the family level for the 20k-tip tree is available in Sun et al. (2019).

Order	9k-tip Tree		20k-tip Tree	
	Matched genus %	Matched species %	Matched genus %	Matched species %
Brassicales	36.85%	7.49%	71.12%	28.50%
Celastrales	59.45%	13.34%	61.26%	18.15%
Crossosomatales	92.85%	29.26%	92.86%	29.27%
Cucurbitales	85.71%	13.93%	87.97%	26.60%
Fabales	66.66%	8.25%	76.04%	21.95%
Fagales	44.59%	10.91%	48.65%	21.92%
Geriales	60.00%	12.16%	75.00%	30.67%
Huerteales	100.00%	23.33%	100.00%	23.33%
Malpighiales	64.98%	8.33%	65.77%	17.37%
Malvales	54.81%	9.72%	62.96%	16.54%
Myrtales	48.21%	4.05%	54.11%	8.28%
Oxalidales	59.42%	4.21%	62.32%	8.25%
Picramniales	66.66%	8.77%	66.67%	8.77%
Rosales	54.03%	3.38%	60.45%	8.22%
Sapindales	56.98%	11.21%	62.07%	18.34%
Vitales	60.00%	3.63%	60.00%	9.52%
Zygophyllales	62.96%	10.58%	66.67%	17.65%
Total	57.80%	7.28%	66.34%	16.25%

## Figure Legends:

**Fig. 1.** Workflow employed for empirical data and simulations in this study. Abbreviation notes: 9k-tip tree = 4-gene, 8,855-species rosid tree from Sun et al. (2016); 20k-tip tree = 5-locus, 19,740-species rosid tree from Sun et al. (2019); 100k-tip tree = 106,910-species tree extracted from OpenTree (Smith and Brown, 2018); bd-models = nine birth-death models from RPANDA (see Appendix S1.1). Tree-wide rate means speciation rate averaged throughout the tree.

**Fig. 2.** Age distribution of crown ages for clades extracted from the 9k-, 20k-, and 100k-tip trees. The two dating methods used, treePL and PATHd8, are shown in orange and blue, respectively. The two methods resulted in substantially different date scaling; for the treePL trees used in this study, the probability density distributions of clade dates were very similar across very different sampling levels.

**Fig. 3.** Tip speciation rate boxplots (here denoted  $\lambda_0$ ) for RPANDA, BAMM (including tip speciation rates and tree-wide speciation rates), and DR, across the three empirical datasets, 9k-tip tree, 20k-tip tree, and 100k-tip tree. The boxes and whiskers represent the 0.25–0.75 and the 0.05–0.95 quantile ranges, respectively.

**Fig. 4.** Correlation between sampling effort and speciation rates among the 17 rosid orders from 9k- and 20k-tip trees. The X axis is the ratio of sampling percentages; the Y axis is the ratio of speciation rates (9k-tip/20k-tip in both cases; values closer to one indicate values closer to the more fully sampled 20k-tip tree); each dot represents a single rosid order. The  $R^2$  and  $p$ -values are color-coded following the legend colors. Gray plot zones indicate curve 95% confidence intervals. Only the DR statistic showed a significant positive relationship between sampling percentage and diversification rate; for other methods, the rosid orders do not show a significant relationship between sampling effort and estimated speciation rate.

**Fig. 5.** Sampling simulation boxplots with four treatments and three different rate metrics using the Cucurbitaceae tree. Contemporary speciation rates ( $\lambda$ ) estimated by RPANDA ( $\lambda_{\text{RPANDA}}$ ), BAMM (speciation rate:  $\lambda_{\text{BAMM tree-wide}}$ ; and tip rate:  $\lambda_{\text{BAMM tip}}$ ), and DR ( $\lambda_{\text{DR}}$ ). The (a-d) panels correspond to the random sampling simulations and (e-f) panels to the random sampling simulations with backbone-addition.

**Fig. 6.** Rate-through-time plots with the random sampling simulations. The thick black line stands for the original Cucurbitaceae 528-tip tree; the color-coded rate-through-time curves were generated by 10 random trees each under 10%, 30%, 50%, and 75% of taxa randomly dropped. The results for all sampling treatments were very similar to the full empirical sampling result except for the most extreme dropping experiment (75% of tips).

**Fig. 7.** Rate-through-time plots with the random sampling simulations with backbone-addition. The thick black line stands for the original Cucurbitaceae 528-tip tree; the color-coded rate-through-time curves were generated by 10 random trees each under 10%, 30%, 50%, and 75% of taxa randomly dropped and added in as backbone taxonomic data. With moderate missing taxa (10% dropped), few spurious early bursts were inferred, but these were frequent with more missing taxa.

**Fig. 8.** Comparisons of tip speciation rate for full empirical and representative sampling levels for RPANDA, BAMM, and DR using Cucurbitaceae data. (a) Boxplot of contemporary speciation rate and tree-wide rate (BAMM) of the 10 random genus-level tree results estimated by RPANDA, BAMM, and DR. (b) Boxplot showing rate differences by subtracting rates in (a) from those inferred from the family-level 528-tip tree; 0 would indicate identical results. Note that in some cases the magnitude of the difference is nearly as large as the overall speciation rate. (c) Color-coded rate through time plots in BAMM showing rate differences among global sampling fraction (blue), clade-specific sampling fraction (orange), and original family tree (black). Abbreviations for boxplot figures: BAMMglobal tip = tip speciation rates estimated with global sampling fractions; BAMMglobal tree-wide = tree-wide speciation rates estimated with global sampling fractions; BAMMspecific tip = tip speciation rates estimated with clade-specific sampling fractions; BAMMspecific tree-wide = tree-wide speciation rates estimated with clade-specific sampling fractions.

Fig. 1

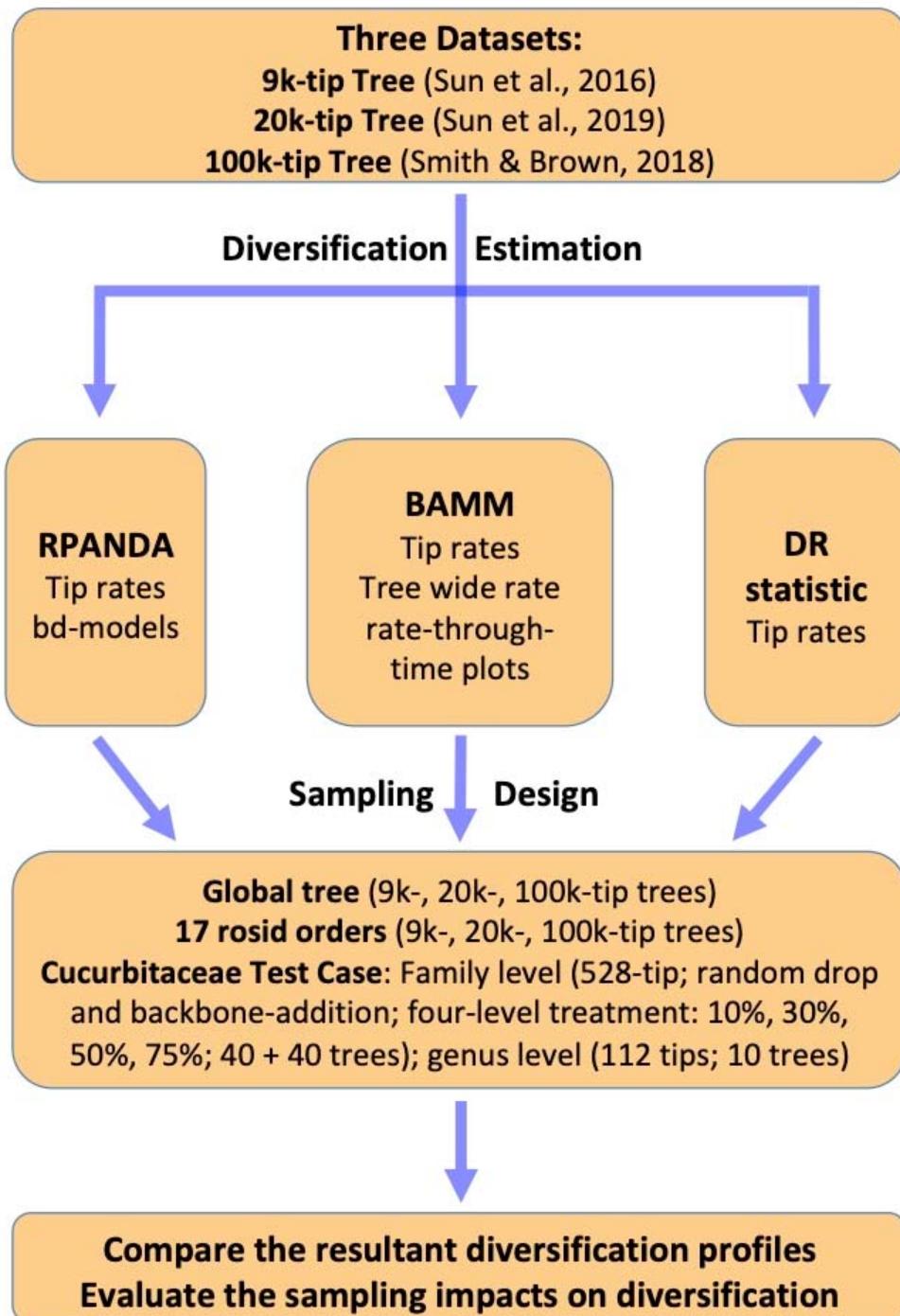


Fig. 2

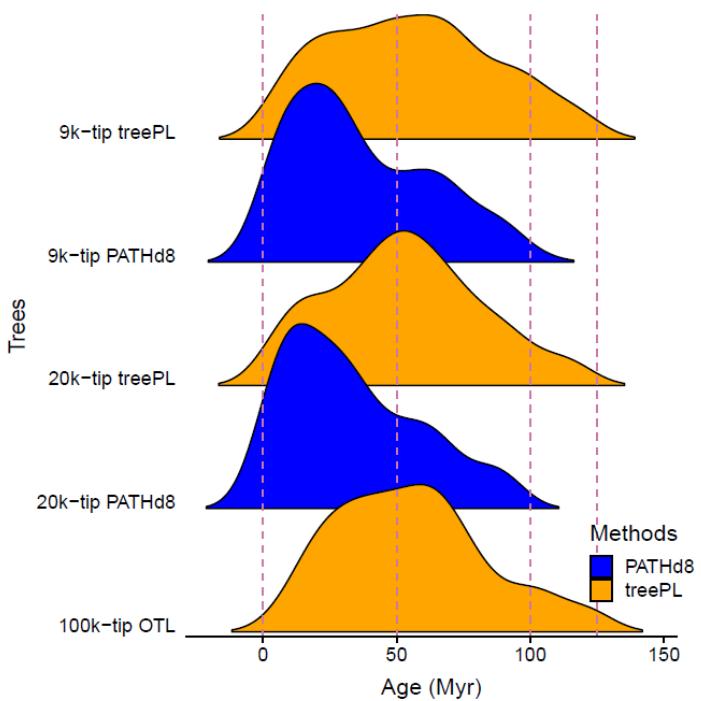


Fig. 3

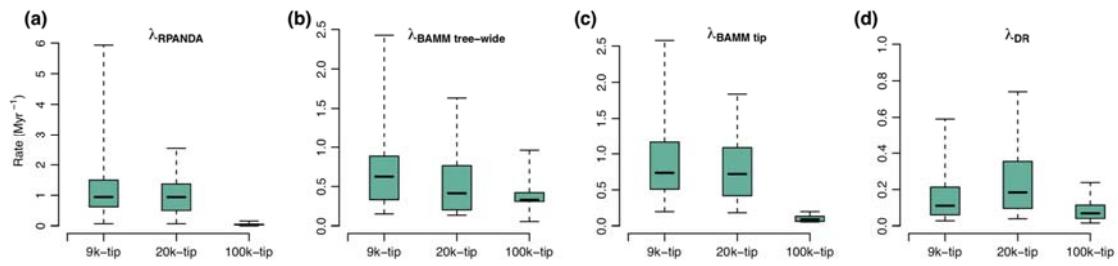


Fig. 4

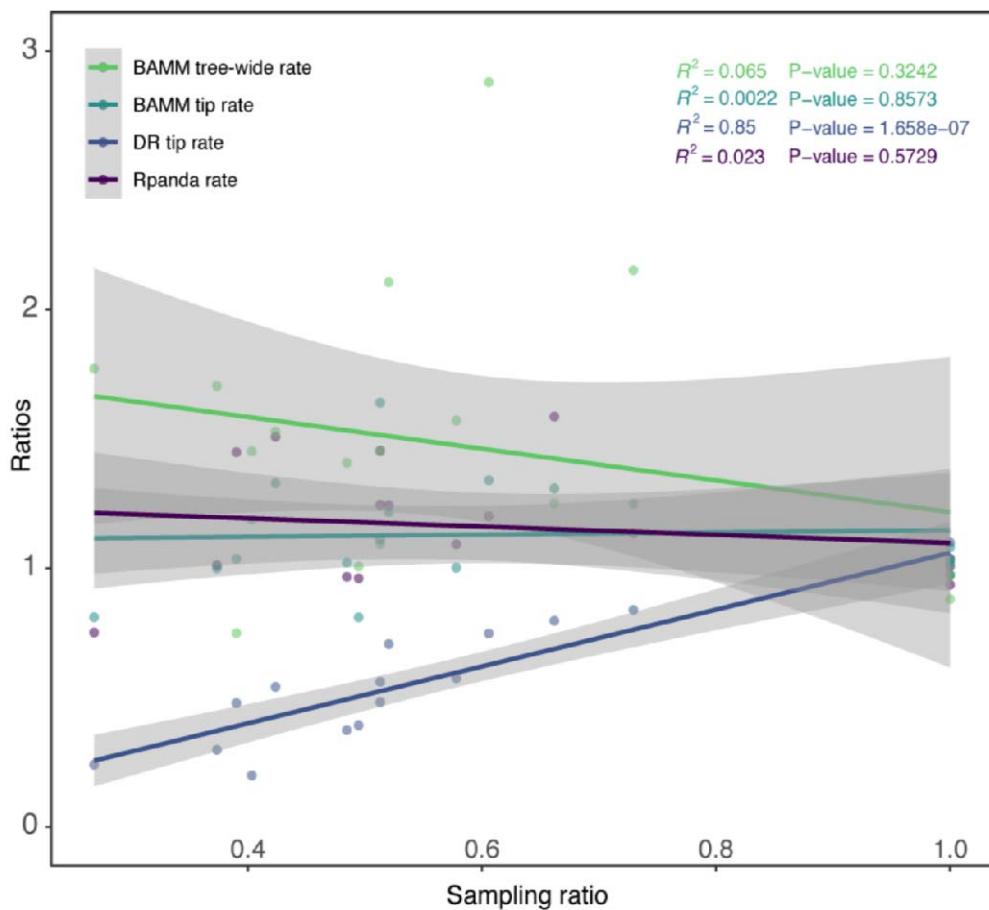


Fig. 5

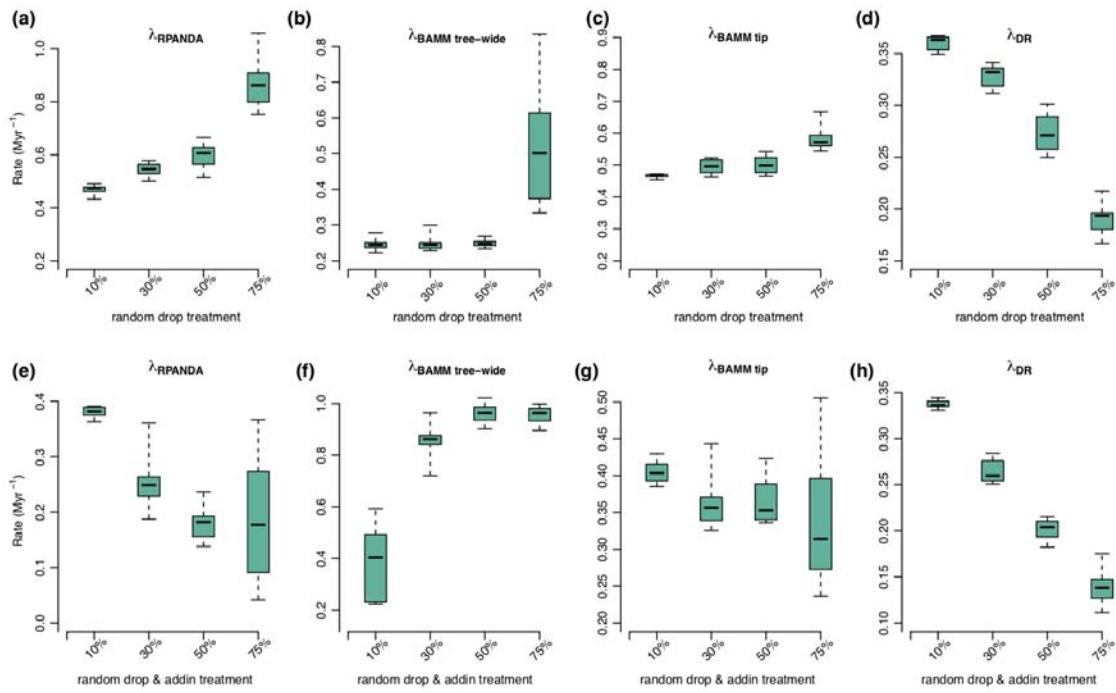


Fig. 6

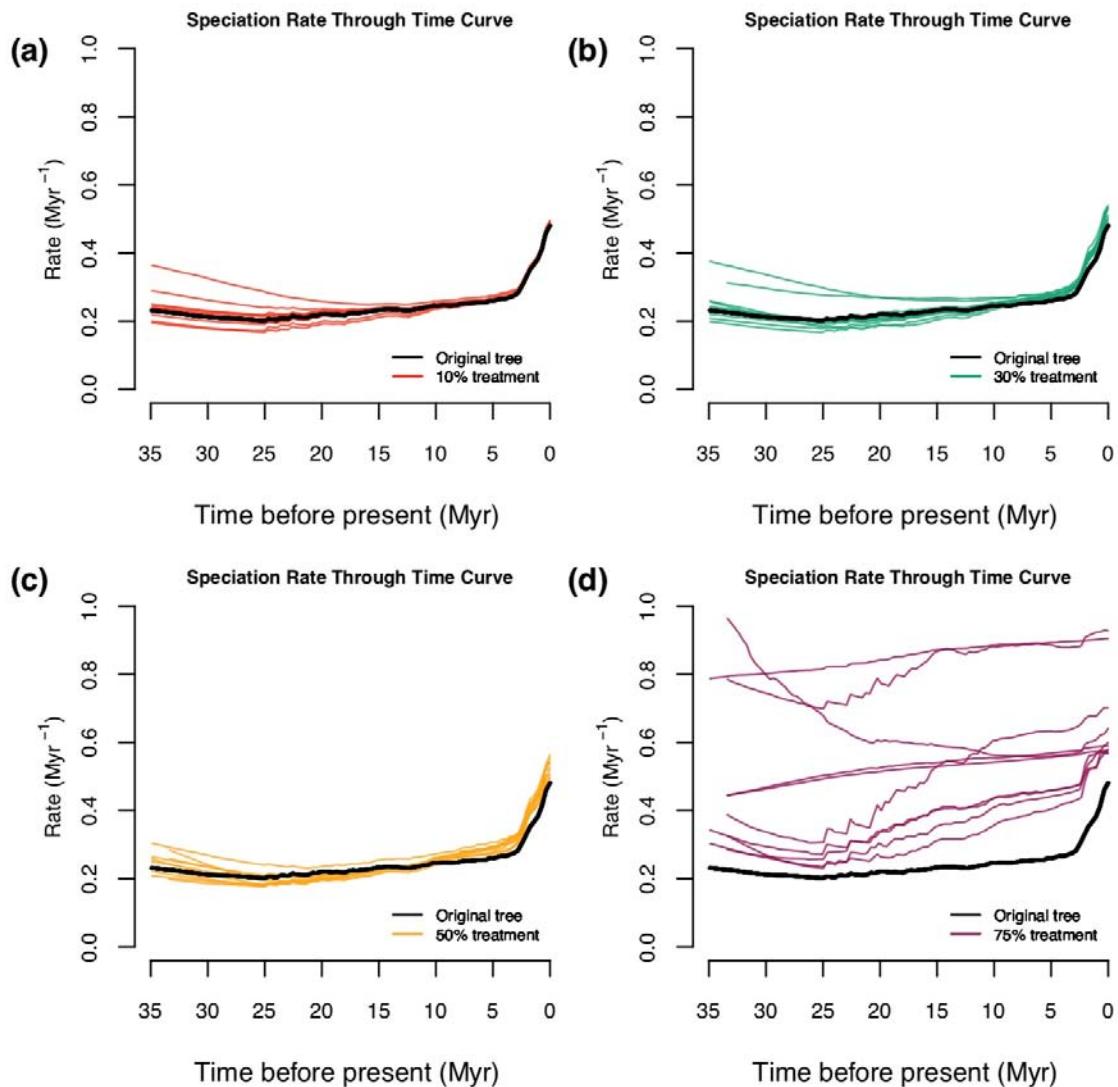


Fig. 7

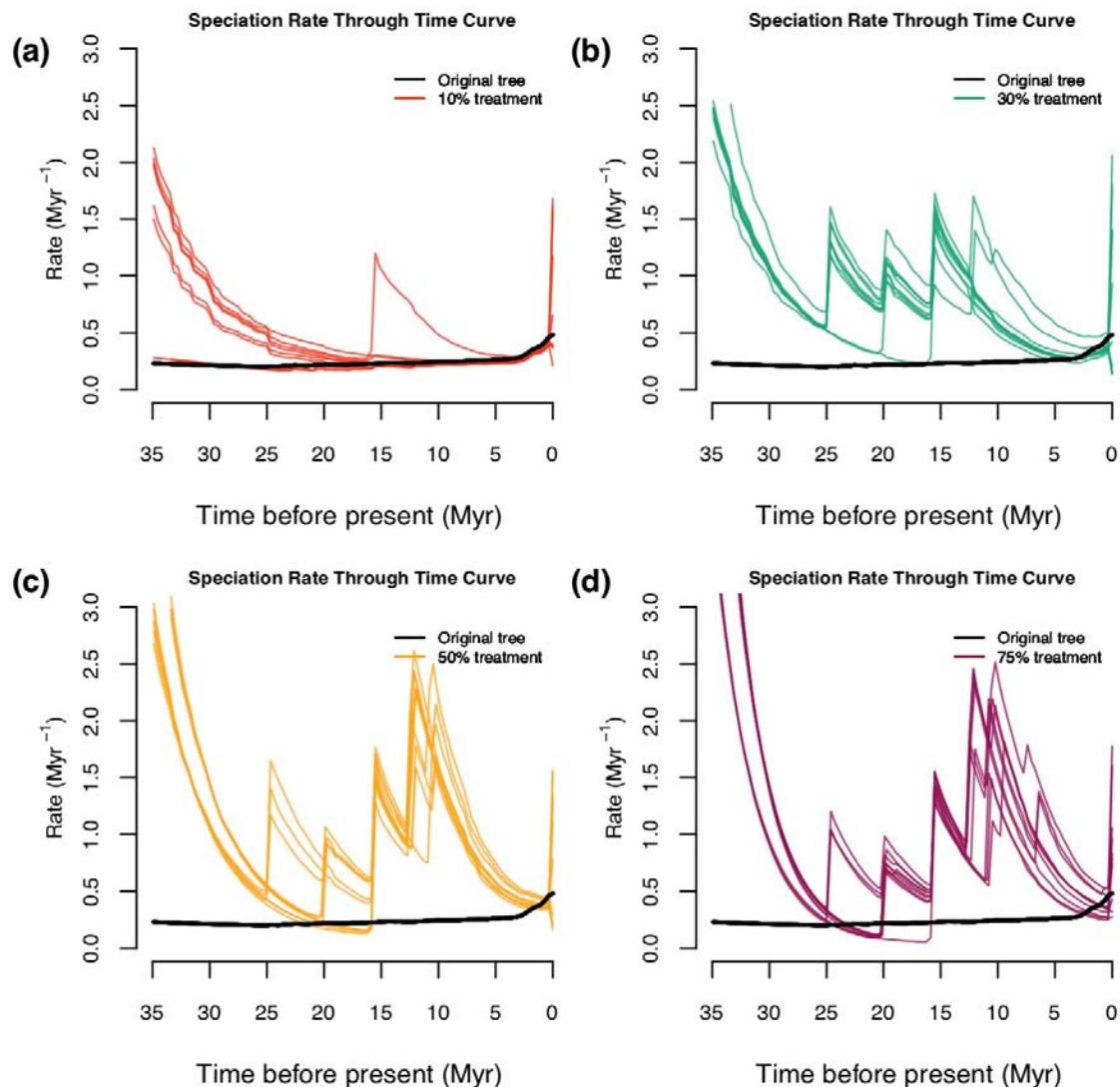
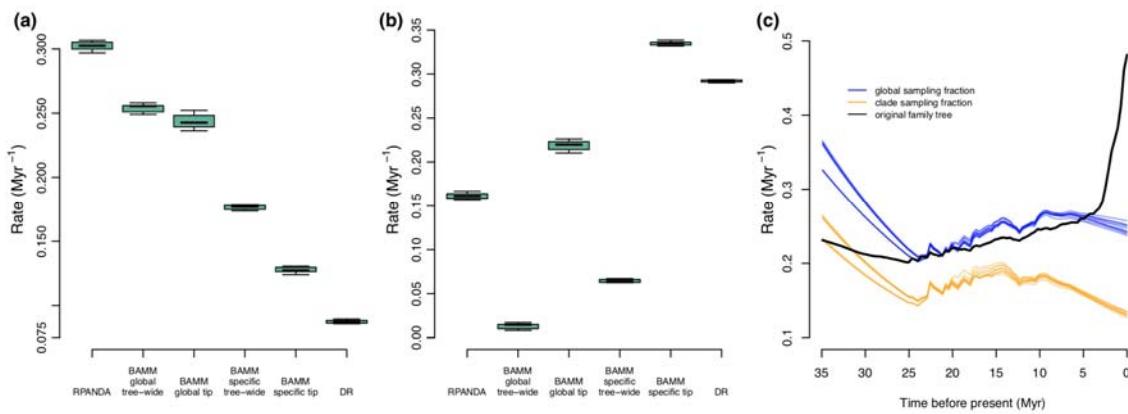


Fig. 8



SUPPORTING INFORMATION:

**Appendix S1 Supplemental methods:**

Appendix S1.1: Diversification analyses implemented by RPANDA

Appendix S1.2: Diversification analyses implemented by BAMM

**Appendix S2 Supplemental Tables:**

Appendix S2.1. Summary table for BAMM analyses (also see Appendix S1.2).

Appendix S2.2. Best models and speciation rates estimated for 9k-, 20k, and 100k-tip trees and each of 17 rosid orders from these trees using RPANDA with nine birth-death models (cf. Appendix S1.1).

Appendix S2.3. Summary table for the DR statistic.

Appendix S2.4. Summary table for diversification simulations in the Cucurbitaceae test case.

Appendix S2.5. Tukey HSD test across the RPANDA, BAMM, and DR methods for the Cucurbitaceae test case under the random taxon-dropping scenario.

Appendix S2.6. Tukey HSD test across the RPANDA, BAMM, and DR methods for the Cucurbitaceae test case under the backbone-addition scenario.

Appendix S2.7. Summary table for diversification analyses for the Cucurbitaceae test case under the representative sampling scenario.

**Appendix S3 Supplemental Figure:** Comparison of rate-through-time plots for each of the 17 rosid orders (a-q).